

General Manager (S & M - CM)

Sales & Marketing - Consumer Mobility

3<sup>rd</sup> Floor, New CTS Building

16, Greams Road, Chennai – 600 006

Phone: 044-28297878 Fax: 044-28297979



भारत संचार निगम लिमिटेड

(भारत सरकार का उद्यम)

BHARAT SANCHAR NIGAM LIMITED

(A Government of India Enterprise)



No.GM/S&M-CM/T-333 /11-12/ 6

dted, the 15.10. 2011

To

All Heads of SSAs,  
Tamil Nadu Circle.

**Sub:Announcement of 'Dukan Sajao' scheme -reg**

**Ref:1.** C.O Ir DGM(S&M-CM) Ir no 40-2 /2010 S&M-CM dted 13.08.2010

Kindly refer to the letter cited above wherein the instructions regarding implementation of Dukan Sajao scheme in circles for retailers has been communicated.

Approval of the competent authority is hereby conveyed for the award of top 3 retailers for their cumulative performance of business through CTOUP for the period from Apr'11 to Jun' 2011 in each Franchisee area with the following RCV vouchers.

**First Rank retailer**

Topup 220 paper vouchers - 6 nos (or equivalent TOPUP 110 or TOPUP 55)  
Topup 10 paper vouchers - 3 nos

**Second Rank retailer**

Topup 220 paper vouchers - 4 nos (or equivalent TOPUP 110 or TOPUP 55)  
Topup 10 paper vouchers - 2 nos

**Third Rank retailer**

Topup 220 paper vouchers - 2 nos (or equivalent TOPUP 110 or TOPUP 55)  
Topup 10 paper vouchers - 1 no

In this regard, the list of Top three retailers in each Franchisee area is enclosed herewith. AGM (sales) / FM are requested to award the retailers at the earliest. They may arrange for a meeting with the awarded retailers and concerned Franchisees. A certificate may be issued in order to motivate them. The Franchisee Manager should ensure the awarding before 25/10/2011 so that it can be treated as a Diwali gift for them. The above expenditure should be met from the marketing fund available with the SSAs.

Feedback regarding the above may be sent to this office by 25/10/2011.

(C.M.Vinod)  
General Manager (S&M-CM)  
Tamil nadu Circle.

Copy TO:GM(TR),O/oCGM,TN,Chennai.

2. All AGM(sales),TN circle

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SSA	FRANCHISEE NAME	RETAILER_NAME	CTOP UP No.	RANK	Cumulative Achmt
TT	VDN ANSARI	SANKAR RAJ	9489430228	1	203953
		KANDI VELNADAR	9486775366	2	165166
		PARAMESWARAN	9486981282	3	144225
	SREE SADASIVAM TRADING & CO	AMALADOSS RAJA A	9489441385	1	239574
		V JEYAKUMAR	9486733365	2	195169
		KATHERKANI	9487462657	3	137263
	MKR & BROS	BALAGANESHAN S	9489429905	1	236449
		MUTHUPANDI	9486963789	2	223356
		THIRUVENKATARAMANJAM	9486992585	3	171672
	JK TRADERS	DEVASAHAYAM	9489441504	1	172704
		MURUGAN S	9489444319	2	158233
		T TERYKSON	9489423824	3	149962
	SAM AGENCIES	MAHESWARAN C	9486992554	1	136720
		SIVAKUMAR	9486733612	2	105520
		P SARAVANAMURUGAN	9486771878	3	97657

पंजीकृत एवं निगमित कार्यालय : भारत संचार भवन, हरीश चन्द्र माथुर लेन, जनपथ नई दिल्ली- 110 001

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KKD	Annamalaiyar Agencies	Arunai Communication	9486991261	1	845157	
		Sree Subha Communication	9486991263	2	198657	
		Kannammal Mobiles	9486991269	3	182434	
	Sankara Agencies	Super Fancy	9443930861	1	266964	
		Kumar Mobile	9486730172	2	269409	
		Sukirtha Medicals	9486991333	3	343286	
	Prakash Cellographs	T S Guna Cellpoint	9443931357	1	238977	
		Muthu STD	9486991208	2	493117	
		Akila Communication	9486994070	3	299608	
	Sri Annamalayar Cellular services	Kodeshwara Mobile	9489417930	1	191815	
		Safana Mobiles	9489418753	2	301276	
		Rani Mobiles	9489417959	3	213297	
	SLM	SHAH DISTRIBUTER S,	SAHUL HAMEED A	9486948692	1	<b>291481</b>
			SARAVANA MANIKANDAN H	9486742439	2	<b>272045</b>
			RAVISHANKAR MUTHAIYA PILLAI	9486900270	3	<b>267614</b>
SHAH DISTRIBUTER S		SAMBU S	9489445161	1	203107	
		ARUMUGAM C	9489452783	2	141285	
		MOHAMED IBRAHIM OM	9486900411	3	121892	
CELL WORLD SALEM WEST		RAMAKRISHNAN R GEETHA	9489405738	1	520965	
		MUTHUSAMY M R	9489441892	2	269337	
		CHANDRASEKARAN S SENGODAN	9489451552	3	224102	

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CELL WORLD TIRUCHENGO DE	DURAIRASU M	9489445305	1	377941	
	Ramachandran P	9489406706	2	271114	
	Ashokkumar K	9489406750	3	205459	
	JAYALAKSHMI AGENCIY,	NITHUYANANDHAN S SUBBAUAH	9489406480	1	409146
		SAKTHIVEL K	9486759465	2	242306
		RAVI R RATHANAM	9486900222	3	211524
CBT	WINTEL	D SARANYA DURAI	9489439903	1	619627
		SUBRAMANIAN R	9486994333	2	227742
		D SELVAKUMAR	9486763005	3	149415
	IAM TRU	MUTHUKUMAR	9489426283	2	95182
		MAHALAKSHMI GIVINDHARAJ	9489426279	1	120047
		KALLUR RAHUMAN BAKKEERMOHAMED	9489426278	3	88204
	SUDARSON	MARAGATHAM GOPALSAMY	9489438840	1	1439873
		R SELVARAJ RAMAIYA	9489438815	2	169351
		LOGANATHAN S	9489439162	3	150519
	SILPA	VENKATACHALAM R	9486779771	3	140495
		D KANNAN KANNA	9486953337	1	225695
		ABUTHAHIR A MOBILE SHORE	9489411347	2	165638
	PANDU POL	A RAJUDEEN	9486991976	1	343608
		S MAHENDRAN KALA FANCY	9486775349	2	303440
		SUDHAKARAN S	9489411221	3	142599

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BHARAT	A FEROKHAN A ONE BAKES	9486769997	1	200751
	B SAKTHIYANATHAN	9489401098	3	132744
	K DHINESH, ARAVIND STATIONARY	9486994408	2	166118
Sethu PEO	S Jebaraj Sither Stores	9486992499	3	97683
	E Ebrahim	9486992438	1	169248
	V Manivasan	9486992502	2	105482
SETHU PHARMA	PALANISAMY S SP MALIGi STORE	9489426883	2	98096
	BALAMURUGAN R	9489401738	3	91553
	S SIVARAMAN	9489401752	1	121212
PANDU KRI	JOSEPH BENEDICT J	9486948471	1	139612
	M URUGESAN	9486994244	2	106158
	JOTHIKUMAR S	9486994229	3	84020
AMMAN	NARAYANASAMY R RAVI	9489401284	2	90626
	P Lakshmanan	9486992491	3	89911
	P SATHISHKUMAR	9489425408	1	101602
P.R. MANI	THUKARAM A	9486993309	1	565396
	BARANI N	9486739610	2	338950
	PRAKASH S	9486993314	3	320534
SARATHY TELELINKS,	LOKESH D H	9486993335	1	261521
	VENKATESAN G K	9486993340	2	251951
	SUNDARESAN S	9486993332	3	248140

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	JAYALAKSHMI INFOCOMM,	JAYAPAL	9489442229	1	558913	
		RAMYA P	9489442227	2	307219	
		DEVADOSS S	9489443027	3	285186	
	PANDURANG A AGENCIES,	BASHEER AHMED M	9486742005	1	433505	
		HABEEB MOHAMMED K	9486960346	2	359153	
		SURESH	9489443133	3	350012	
	VEEPEE SYSTEMS,	PANDIYAN B S	9486993347	1	336592	
		VIJAY KUMAR C	9489420188	2	289329	
		SARAVANAN M	9486993345	3	286361	
	DPI	1.SAAMY AGENCIES	KRISHNAN	9489407964	1	572170
			DEVARAJAN G	9486900469	2	265649
			CHENNAKRISHNAN V	9443902571	3	244143
2.ARAVIND DISTRIBUTOR S		SUGANTHALAKSHMI P	9489432713	1	358067	
		VIJAYAKUMAR D	9486900418	2	259694	
		NARAYANAMOORTHY	9489407659	3	259005	
3.SRI MADESHWAR A AGENCIES		ANANKUMAR	9489407797	1	352313	
		PARTHIBAN	9489432552	2	344262	
		SINGARAVELU P	9486993735	3	309315	
4.SRIRAM ELECTRONIC S		MUNIAPAAN G	9489436169	1	133055	
		PARTHIBAN	9489433199	2	121663	
		KARTHIKEYAN R	9486729064	3	120874	

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		SURESH L	9486991827	1	296454
	5.SRI MURUGAN TRADERS	RAMANATHAN V	9489407830	2	205562
		SURESH N	9486951351	3	160522
CDL	Chockalingam Chettiar	KALAIVANI R RANNJITHKUMAR	9489445423	1	#####
		D RENGARRAJAN DURAIYAPPAN	9486702522	2	778,171
		RAJENDIRAN C CHINNARASU	9489445398	3	442,775
	Mohamed Rafeek	Ayunprasath Srinivasan	9486900933	1	#####
		SYED MOHAMED RASU	9486701328	2	587,056
		NOORDEED S SYEDMOHAMED	9489420981	3	448,021
	Raj Agencies	PADMANABAN R RAMADOSS	9489417494	1	571,343
		K ARIVAZHAGAN KASINATHAN	9486725232	2	308,964
		S KANNAN SARANGAPANI	9486724775	3	250,162
	Soorya Enterprises	J DINESH JAYARAMAN	9486900792	1	290,704
		A THIRUNAVUKKARASU ALAGU	9486786021	2	250,311
		S EZHILVENDHAN SHANMUGASUNDARAM	9486900725	3	240,172
	Srinivasa Agencies	GOPINATH C CHINARAJILU	9489421207	1	603,984
		JAYKUMAR C CHANDRU	9489445351	2	534,981
		THENNARASU S SEKAR	9489417578	3	458,018
	Vijay Agencies	RAMESH SUBRAMANI	9486701629	1	374,107
		SRINIVASAN PARTHASARATHI	9486701523	2	186,331
		Vasanthkumar Gowthamchand	9486900712	3	176,554

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CON	Sethu Distribution Service	M HUSSAIN	9486993173	1	542930
		K RATHEESH KUMAR	9486603688	2	507567
		G KAVITHA	9486993176	3	492291
	Bharath Cell	P SENTHIL KUMAR	9486993198	1	718888
		R SARVANAN	9486747248	2	342505
		R ANVAR HUSSAIN	9486717173	3	283390
TR	ARUN CELLULAR SERVICES PDK	MOHAMED BAZATH A	9489430653	1	719171
		SENTHILNATHAN S	9489448519	2	701437
		RAJA GOPALAN K	9486994515	3	434458
	JRC TRICHY	MUTHUVEL N	9486992053	1	381698
		NARAYANAN G GOVINDARAJAN	9486992920	2	308371
		ABDUL RAHUMAN S	9443926561	3	257001
	ANANDA KARUR	NIYAMATHULLAH B	9486993694	1	182424
		THIRUMURUGAN S	9486992856	2	173445
		RAJENDRAN T M	9486708263	3	168472
	SILPA TRICHY	SARAVANAN RR	9486994011	1	537580
		NATARAJAN L	9486992056	2	318092
		VIJAYA KUMAR S	9486993637	3	244604
	SILPA AUTOMACH TRICHY	ANBARASU N	9486992072	1	439775
		ANANDHAN K	9486994009	2	446974
		NAVANEETHAKRISHNAN V	9486994008	3	348295



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	JRC KULITHALAI	Renganathan R M	9489408051	1	121258	
		AKBAR ALI A	9443906858	2	78690	
		KARTHIKEYAN	9489448989	3	78232	
	MUTHU RATNA PERAMBALUR	C RAJAGURU	9486994017	1	411567	
		SENTHIL KUMAR T	9486993582	2	80898	
		ANAND V	9443902896	3	70308	
	ARUN CELLULAR SERVICES PDK	ANNA MALAI N	9486733357	1	81228	
		PANDIYARAJA R	9487460728	2	79022	
		N Saravanan	9489408062	3	73897	
	PY	Periperal care	S PAJANIVEL	9443902472	1	391169
			K PANDIAN	9486992695	2	260271
			D SARAVANABAVAN	9486992824	3	226056
Rajeswari Agencies		J ELUMALAI	9486992785	1	189995	
		G RAJAGOPALAN	9486992697	2	178794	
		V ZEACOMAR	9486992717	3	174320	
Sri Panduranga Agencies		A ANTHONY KRUZ	9486747106	1	262245	
		V SELVAM	9489431416	2	240336	
		R LATCHATHIPATHI	9486992832	3	231150	
TVL	VDN ANSARI	Senthil Arumugam K	9486994811	1	391904/-	
		Gopal R	9443902202	2	310529/-	
	Arumugam V	9486994747	3	167929/-		

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	PKV Agency	Sakthirajan S	9486994832	1	237370/-	
		Kalidas C	9489446655	2	197032/-	
		Subramanian K	9489446653	3	151824/-	
	VDN ANSARI	Sathish	9443918760	1	336136/-	
		Arumugam S	9486992299	2	154746/-	
		Sethuraman A R	9486704177	3	145156/-	
	Parthiban	Abubakkar K	9489451237	1	1433274/-	
		Sheik Syed Aliriyas M	9489450962	2	384176/-	
		Edwin Jayakumar P	9489409563	3	172344/-	
	TNJ	MKR Agencies	LAKSHMANAN,	9486700976	1	2,46,195
			S.MATHAVAN,	9486991517	2	2,16,509
			GANESAN ,	9486700967	3	1,91,139
KAVEE Marketing		KIRANKUMAR,	9486730842	1	3,92,612	
		MUTHUKUMAR,	9486991542	2	2,67,573	
		KALIYAPERUMAL,	9486992627	3	2,11,003	
NIVEDHA AGENCY		ELANCHEZHIAN	9486992635	1	2,39,283	
		KAMARAJ	9486991477	2	1,58,822	
		BALAMURUGAN EKAMBARAM,	9486992644	3	1,57,711	
PATTUKKOTT AI TERRITORY		ARULMOZHI D.	9486991521	1	3,03,383	
		ARIVAZHAGAN	9486991462	2	1,34,259	
		SASIKUMAR P	9443929995	3	1,26,988	

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ERD	Erode South	J JABAR ALI	9443922505	1	160266	
		ANBARASAN	9443922954	2	140645	
		SURESH	9486750100	3	787727	
	Erode North	RAVICHANDRAN	9443902991	1	249170	
		G THENMOZHI G THENMOZHI	9486764939	2	170701	
		SAKTHESIVANANTHAN	9486984159	3	243998	
	Sathy	SURESHKUMAR	9443922125	1	140036	
		SATHEESHA K	9489404465	2	313217	
		SYED NAZIR AHAMED K	9489404466	3	150399	
	Gobi	S PERIYASAMY	9486743496	1	1384037	
		K RAMASAMY	9486761781	2	138679	
		GOPALAKRISHNAN	9443911573	3	62527	
	Kangayam	SATHASIVAM A	9489404518	1	242130	
		ANANDKUMAR R	9489423180	2	57217	
		RAJASTORE	9486992079	3	38037	
	Dharapuram	V SIVAKUMAR	9486764662	1	106766	
		M ABU BAKER SIDDIQUE	9486764792	2	92964	
		M JEGANNATHAN	9486764657	3	79434	
	VGR	S.R.PHARMAC Y	Vel murugan P	9489410041	1	234724
			LINGASAMY K	9489433571	2	147946
			Karuppiyah B	9489410081	3	138604

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	D.PONRAJ	Ganesan Arunai Main shop	9486766677	1	262024	
		kannan shanmugam	9486993030	2	229423	
		S Muthuraja	9489410557	3	156365	
	THILLAI AGENCIES	Sundarrajan R	9486926277	1	152419	
		Murugan Sangaiyapillai	9486992969	2	117310	
		JEEVANDHAM R	9489434026	3	97834	
	SUBAM COMPUTER	Sathiyamoorthi N	9489410453	1	398254	
		Manoharan natarajan	9486993040	2	268170	
		Alagumuthu R	9489410634	3	226737	
	DIGITAL CELLCOM	ASIAM VICTOR	9489414774	1	562456	
		CHINNAPPER	9489414756	2	561778	
		BAIJU	9489414758	3	475058	
	NGC	Standard Agencies	BADHURUDHEEN SH	9489414939	1	2329449
			JEYA SEKHAR	9486994088	2	283328
			RAJA	9489414448	3	281960
Ahilam Mobiles		KADVIN SUSES	9486740355	1	705886	
		SUBBU LEKSHMI P	9489414894	2	631344	
		JEYASEELA RAJA PAZHAM	9486722088	3	262450	
Preethy Agencies		ROBERT SINGH	9443929172	1	384707	
		SUNDAR KING	9486723171	2	327101	
		BIJU SANKAR	9486994092	3	308555	

# General Manager (S & M - CM)

Sales & Marketing - Consumer Mobility

3<sup>rd</sup> Floor, New CTS Building

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MA	GKM	AUGUSTINE ANDREW	9486722238	1	445797
		GEORGE SUNDER SINGH L	9486740060	2	333182
		MARIA DHAS A	9486600726	3	225883
	Biju Agencies	K.KANNAN	948942051	1	902346
		D.PANDI	9487662726	2	916675
		S.PANDIYARAJAN	9489414212	3	882173
	Madurai (South)	P.DEIVENDRAN	9489438377	1	865977
		V.SUBBURAM	9486993934	2	261863
		K.SHANKAR	9486712033	3	241023
Madurai (West)	P.RAVICHANDRAN	9486992150	1	269213	
	G.BEER MOHAMED FASIL	9486992146	2	235410	
	P.MURUGAN	9486992147	3	221023	
Madurai (North)	P.RAMKUMAR	9486992171	1	294280	
	P.KAMARAJ	9486710059	2	256934	
	N.VIJAYAKUMAR	9486993970	3	247329	
DDG(South)	A.RAMASUBRAMANIAN	9489452186	1	303949	
	R.RASATHI	9489414081	2	245017	
	V.SUBRAMANI	9489422448	3	173378	
DDG (North)	K.AMJATH ALI	9443933239	1	228362	
	K.SUKHAI AHAMEDSHA	9486700112	2	160654	
	N.RAJESWARAN	9486714245	3	140284	

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	TEI (South)	N.SIVA	9443921647	1	396854	
		S.GUNASEKARAN	9486991007	2	253508	
		P.SIVASUBRAMANIAN	9443921648	3	231137	
	TEI (North)	J.SILUVAI	9486714886	1	247437	
		A.ABDUL JALEEL	9486700268	2	165082	
		R.VELAYUDHAM	9443932794	3	116502	
	KKL	A.MEERA MYDEEN	9486993931	1	151211	
		D.ANEES FATHIMA	9486712258	2	139006	
		P.GANESAN	9486717204	3	75107	
	TMM	M.FARUK	9489453414	1	92272	
		V.SATHISH	9489422721	2	67938	
		A.JEEVANANDHAM	9489413829	3	62303	
	MEL	M.FARUK	9489453414	1	92272	
		V.SATHISH	9489422721	2	67938	
		A.JEEVANANDHAM	9489413829	3	62303	
	<b>CDR A</b>	Kavee Marketing	K.Selvakumar	9486991656	1	180411
			Sujatha G	9489413212	2	166427
			Jayaraj T	9486707378	3	146332
Venkataraman R.		Balasubramaniam.K	9443917991	1	204600	
		Ashok Kumar.V	9486991749	2	132600	
		Durga Prasad	9486703445	3	177600	

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Sri Venkateswara	Ramesh. B	9486994049	1	472570
	Thanikachalam.S	9486993210	2	273788
	Abdul Bari.M	9486706975	3	273316